

**“The Serra Group”  
REALTOR® SHORT SALE  
REFERRAL FEE AGREEMENT**



**PERSONS AND ENTITIES.** The parties to this Short Sale Referral Fee Agreement are:

**REFERRING BROKER:** \_\_\_\_\_  
**REFERRING AGENT:** \_\_\_\_\_  
**Address:** \_\_\_\_\_  
**Cell:** \_\_\_\_\_ **Office:** \_\_\_\_\_ **Fax:** \_\_\_\_\_  
**Email:** \_\_\_\_\_

**RECIPIENT BROKER:** Prudential Americana Group, REALTORS®  
**RECIPIENT AGENT:** Stephanie Serra  
**Address:** 7475 W Sahara Ave, #100, Las Vegas, NV 89117 **Office:** 702-362-1111  
**Cell:** 702-497-7705 **Fax:** 702-921-7728 **Email:** stephanie@realtyaccess.net

**PRINCIPAL NAME(S):** \_\_\_\_\_  
**Address:** \_\_\_\_\_  
**Cell:** \_\_\_\_\_ **Home:** \_\_\_\_\_ **Fax:** \_\_\_\_\_  
**Email:** \_\_\_\_\_

**REFERRAL FEE.** In consideration of the referral of the above-named Principal, Recipient Broker hereby agrees to pay to the Referring Broker according to the following Gross Sales Commission (GSC) sliding scale:

<u>GSC</u>	<u>Referral Fee</u>
Under \$3,000	10%
\$3,000 - \$6,000	15%
Over \$6,000	20%

Recipient Broker shall pay the referral fee to Referring Broker within 10 business days of Recipient Broker's receipt of commission on the transaction involving Principal and bank clearance of said funds.

**RELATIONSHIP.** The relationship between the Parties is and shall remain at all times that of an independent contractor. Nothing in this Agreement shall be deemed to create any form of partnership, principal-agent or employer-employee relationship or joint venture agreement between Referring Broker and Recipient Broker. As an independent contractor, Referring Broker has no decision-making authority on behalf of Recipient Broker or any client, employee or associate of Recipient Broker, and unless authorized in advance by Recipient Broker, any representations or other characterizations made by Referring Broker to any third party are not binding on Recipient Broker.

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Las Vegas, Nevada 89117

[www.ResidentialShortSale.com](http://www.ResidentialShortSale.com)

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**REFERRAL FEE AGREEMENT**



**REFERRING BROKER:**

\_\_\_\_\_

License# \_\_\_\_\_ State: \_\_\_ Exp: \_\_\_\_\_

Broker Name: \_\_\_\_\_

Broker Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Referring Broker Tax ID# \_\_\_\_\_

**REFERRING AGENT:**

Name: \_\_\_\_\_

License# \_\_\_\_\_ State: \_\_\_ Exp: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

**RECIPIENT BROKER:**

Prudential Americana Group, REALTORS®

License# 55-676 State: NV Exp: 4/2010

Broker Name: Kathryn Bovard

Broker Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Branch Office: Sahara

**RECIPIENT AGENT:**

Name: Stephanie Serra

License# 55-301 State: NV Exp: 3/2012

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

**THIS REFERRAL AGREEMENT IS NOT VALID UNLESS IT IS SIGNED BY THE BROKERS.**

Commissions payable for the sale, purchase, exchange, option or lease of property are not set, fixed, controlled, suggested, maintained or recommended by any Board or Association of REALTORS®, Commercial Information Exchange or Multiple Listing Service or in any manner other than as negotiated between brokers.